



IOT

SOLUTIONS

WORLD CONGRESS



THE LEADING IOT INDUSTRY EVENT

HOSTED BY

IN PARTNERSHIP WITH



2018 REPORT

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EVENT OVERVIEW

The fourth edition of the IOT Solutions World Congress has confirmed the success of the event as the worldwide benchmark for the industrial IoT.

This edition has registered a highly positive balance marked by growth in terms of companies, exhibition space and visitors. The figures speak for themselves: **341** companies and **16,250** visitors from **+120** countries, representing growth of **42%** and **25%** respectively compared to last year.

The congress program, which featured over **400** speakers, proved extremely popular among the attendees of the more than **200** sessions held, which put an emphasis on presenting practical examples and experiences in the field of IoT applications in areas such as manufacturing; energy and utilities; connected transport; construction and infrastructure; healthcare, open industry and enabling IoT.

This year's agenda had a focus on recent advances in artificial intelligence and blockchain as applied to the Industrial Internet of Things (IIoT) with its two co-located events: Blockchain Solutions World and AI & Cognitive Systems Forum.

Our Testbeds Area proved to be extremely popular among visitors, who were able to watch and experience industrial IoT in action. In an area of 1000m², ten innovative projects developed by leading companies were showcased.

The IOT Solutions Awards recognized, in its third edition, the most innovative industrial internet projects of the year in four categories: Industry Award, Innovative Technology Award, Business Transformation Award and Testbed Award.

Other activities such as the Brokerage Event, the Deep Diving Technology Workshops, the Women Leadership in IoT panel discussion or the many side events organized by our partners, provided great networking and learning opportunities for all attendees.

FACTS & FIGURES

The IOT Solutions World Congress 2018 has established itself as the worldwide landmark for the Industrial Internet of Things: a qualitative leap of an edition marked by growth in terms of companies, exhibition space and visitors.



341

EXHIBITORS,
SPONSORS
& PARTNERS



16,250

VISITORS



400

SPEAKERS

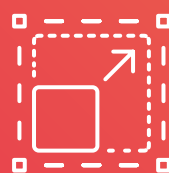




VISITORS FROM

120

COUNTRIES



32,000 m²



+200

CONGRESS
SESSIONS



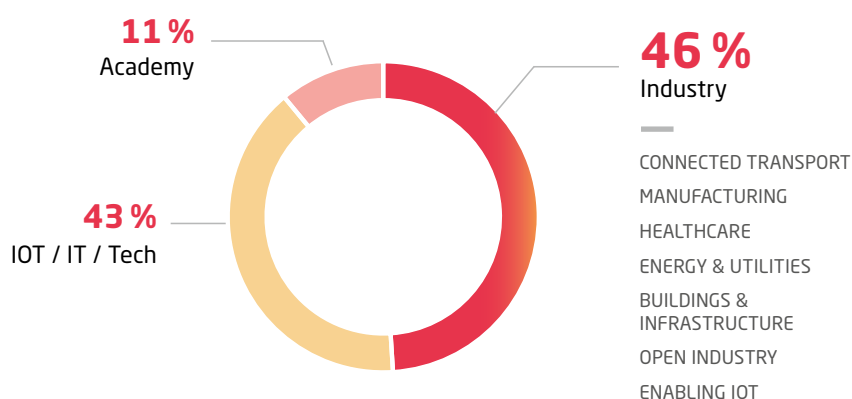
+74%

INCREASE ON MEDIA
REACH COMPARED
TO 2017

VISITOR PROFILE

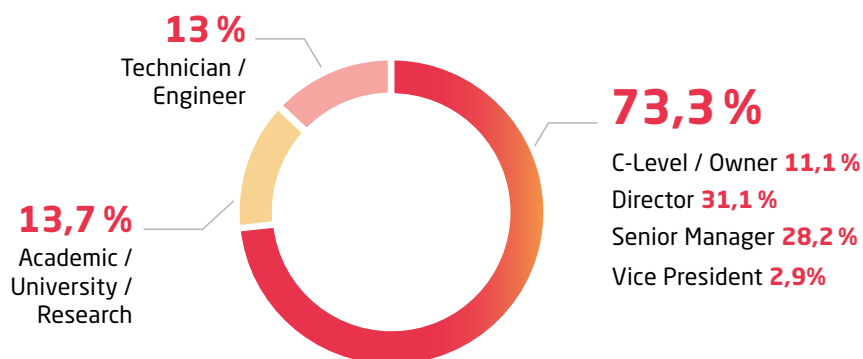
ATTRACTING INDUSTRY

46 %
OF OUR VISITORS
CAME FROM
TARGETED
INDUSTRIES



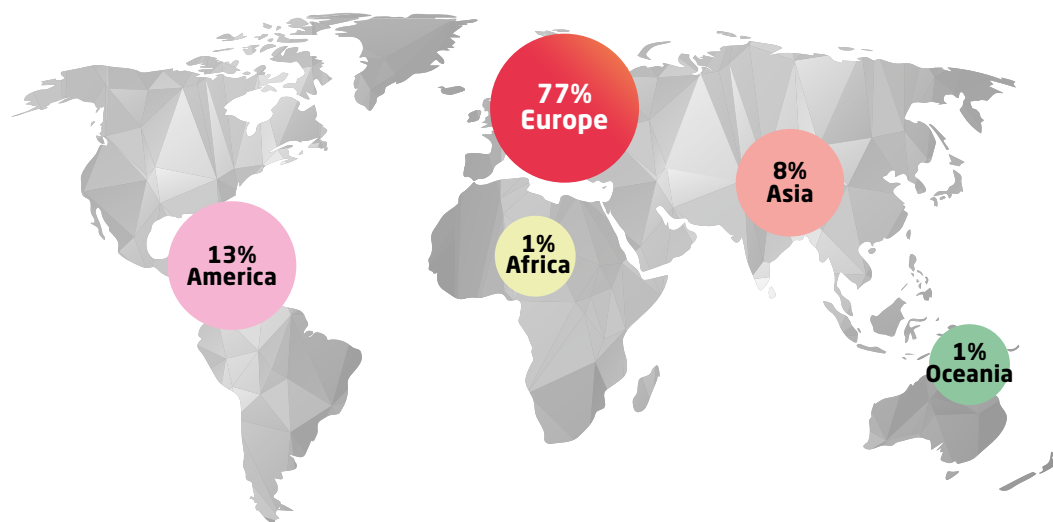
THE PLATFORM TO CONNECT WITH KEY DECISION MAKERS

73,3 %
OF OUR VISITORS
WERE KEY
DECISION
MAKERS



A HIGHLY INTERNATIONAL EVENT

Geographic Breakdown



Top Visiting Countries

- Spain
- USA
- Germany
- United Kingdom
- France
- Netherlands
- Italy
- Switzerland
- Belgium
- China

57 %
OF OUR VISITING
COMPANIES PLAN
TO INVEST MORE
THAN 1 MILLION €
IN IOT WITHIN
THE NEXT 3 YEARS



VISITING COMPANIES



MANUFACTURING



BUILDINGS & INFRASTRUCTURE



CONNECTED TRANSPORT



OPEN INDUSTRY



ENERGY & UTILITIES



HEALTHCARE



ICT, INNOVATION, TECHNOLOGY



UNIVERSITY, RESEARCH, CLUSTER





AB Azucarera
Archroma
Bonfiglioli Riduttori
BSH Electrodomésticos
Bühler Group
Candy
Hoover Group
CIMTAS

COMEXI
DACSA GROUP
Everel Group
Ficosa
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Fluke Industrial
Grundfos Holding
Grupo Antolin

Gütermann
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Sanmina Corporation
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Simon
Société Générale de Surveillance

Suez Water Europe
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VIBIA
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Highways England
CGI
Bravogroup Holding
Winkhaus

SNEF
Marantec Group
Giesecke & Devrient
COBRA
Grundfos
SATO
Garaventa Lift Group



Woodward
Toyota Material Handling
Autoritat Portuaria de Barcelona
Toyota Material Handling
Ulma handling
TMB
STEF
Inmarsat
Euro Pool Group
Daher
Cooltra
ATM

Airbus Operations
Aviapartner
Frigicoll
Metropolitana de Aduanas y Transportes
Portic
Rhenus Logistics
Strukton Rail
Zaragoza Logistics Center
Dachser
Autoridad Portuaria de Tarragona
NMBS

ITS (UK)
Berge Logistics
IPP Logipal Pool
Volvo Trucks
VIA
Movere Oy
Glovo
STEF
SSI SCHAEFER
Ahold Delhaize
Telepass
Strukton Rail

Correos
KG Knutsson AB
Euro Pool Group
TELICE COMET
Asti
e.solutions GmbH
Palfinger
JCB
China HEAD Aerospace
CNES
Scheidt & Bachmann



Compagnie des Phosphates de Gafsa
Codorniu
Banco de Crédito del Peru
Areas
Danone Water
Bon Area
Daba
Deloitte Tohmatsu Consulting
Borges International
Europastry
Florette
GM Food
Groupe SEB
Grupo Bimbo

HCP Global
JAC
JGC
KPMG
Lavinia
Massimo Dutti
Mediapro
Philips Research
Pöyry Finland Oy
Argal
Suez Agriculture
SoftBank Telecom Europe
PRISA
Codorniu
ATOL

Conei
Emtelco
Raiffeisen Bank International
Testo
Serunion
Cherkizovo Group
DigitalGlobe
LMT Retail&Logistics SIA
Eroski
Seed Technology
Magic Land
RBA
Korn Ferry
REDE
Everis

AGCO International
Liberty Mutual
IHS MARKIT
Pull&Bear
Mediolanum
Mercadona
Vital Pet Products
EY
Rabobank
Grant Thornton
Idilia Foods
Grupo Catalana Occidente
Vitra
BMG
Reckitt Benckiser



AEG Solar Solutions
Acciona Water
ATLL
Elecnor
Johnson Controls
Landis+Gyr AG
Redexis Gas
SNEF
GasValpo

Capsa
Suez Water EuropeDGZ
Sorigue
Sorea
Yokogawa
Sojitz
Water Services Corporation
Agbar
SGS

Comsa Service
Ecoembes
REE
Tauron Polska Energia
Grundfos
Ekoenergetyka
Cetaqua
MITIE
IBERDROLA

SEAS-NVE A/S
Oxford Sustainable Group
ROWAN Inc.
BMT Offshore
Pacific Gas and Electric Company
Canal de Isabel II



Asepeyo
Egarsat
Ordesa
Sanitas
VHIO
Consorti Sanitari Integral
Merck
Parc de Salut Mar
GAES

Essity
HIPRA
Roche Diabetes Care
Reckitt Benckiser
Philips Healthcare
Accord Healthcare
Boston Scientific
Indukern
GEE Healthcare

Stevanato Group
Ribera Salud
Scharlab
DiaMedics
Johnson&Johnson
Sami Dandan & Co.
ISCD
Hi-Tis
Boston Scientific

Essence
Sevibe
Profarmaco
Stem Cell Innovations
Scharlab
Matachana
Esteve Teijin Healthcare
Medidata
Synthon



BOE
Hakuhodo DY holdings
Hivemind
KUKA
Nexiona
Quest Global
Thales
Edge Technologies
Gemalto
Telenor
Telenia

Sixgill
NTT
Minsait by Indra
Edge Technologies
Vodacom
Nutanix
Arm
Fastcomm
LG UPLUS
Trilliant
Agosto

Hyundai Autoever
SkyLab Holding
IEI Integration Corp
Moxa
MegaFon
Kapsch
Korea Telecom
Fanava Group
Basler AG
KPN
Hakuhodo DY holdings

Quest Global
Sierra Wireless
TTI
Business Software Alliance
Nordic Semiconductor
Tech Mahindra
Saudi Telecom
NEC Corporation
HMS Industrial Networks



Eclipse Foundation
European Parliament
Federation of Hellenic IT & Communications
Executive Council of the Penang State
IT Association Slovakia
IRTA
KNX Association
Startup Factory China
Syndicat Intercommunal de Gestion Informatique

Tech in France
BIMSA
BSM
IMB/CNM/CSICGMSA
IoT Innovatech Latam
Fondazione Bruno Kessler
Institute for Supply Management
Chinese Institute of Electronics
Barcelona Supercomputing Center

Laboratory for Machine Tools and Production Engineering
EPA Taiwan
European Patent Office
Industrial Technology Research Institute of Taiwan
Defense Logistics Agency
Physikalisch-Technische Bundesanstalt

WHAT THEY SAID

A UNIQUE EXPERIENCE

92,5 %

OF OUR VISITORS
DECLARED THAT THE
QUALITY OF THIS EDITION
WAS EQUAL OR SUPERIOR
TO 2017



CHRIS JULIANO

Vice President Strategic
partnerships at Nowi



"IOT Solutions World Congress the event
was noticeably improved from last year,
and last year was quite good. ”



BOGDAN YOSAVA

Chief Business Development Officer
at Ego Creative Media Solutions



"We really enjoyed the organization of
IOTSWC18. It was the first time when guys
from EGO Creative Innovations visited this
event in Barcelona. And we really liked it!
Thanks a lot! We hope to keep in touch with
all amazing and useful contacts we have
made here. ”



NIAMH ALLEN

Sales Manager at
IoT Horizon Ltd



"Brilliant event. Learnt a LOT and made some great connections. Thank you IOT Solutions World Congress. "



CARLOS DE LA CRUZ MARTINEZ

Founder at Beiota IoT
Solutions



"It has been a very exciting event. Networking, partnerships and very interesting people. We will repeat next year for sure. "



MOHSEN SHAKOOR

IoT-X Account Manager
at ARM



"Here at the IOTSWC event at the Fira in Barcelona. Great to see the industry come together to showcase latest innovations, from large corps to start-ups. "



DIANA NAVARRO LLOBET

Head of Research and
Innovation at Fundació Privada
Hospital Asil de Granollers



"Very interesting thoughts and talks at IOTSWC healthcare track. IOT as enabler for a better patient care. "

EXHIBITOR PROFILE

THE SHOW FOR INTERNATIONAL
HEADQUARTERS

The IOT Solutions World Congress has grown to become the global reference for industrial IoT, the place to discover the latest industrial IoT innovations and the event for industry stakeholders to establish new partnerships. This year the event featured 341 sponsors and exhibitors across 32,000m².



341 EXHIBITORS
& PARTNERS



32,000 m²





EXHIBITING COMPANIES

5 DIMENSIONS CONSULTING	BARBARA IOT	DASSAULT SYSTEMES - ECCO ILE	FIWARE
9HABITAT INTEL.LIGENT	BARCO DE MARKET	DATA CONTROL PC	FOGHORN
AAEON EUROPE	BASKING AUTOMATION	Deep Solutions	FONDAZIONE BRUNO KESSLER
ACCENTURE DIGITAL	BASLER AG	DELOITTE	FOURDOTONE TECHNOLOGY
ABB	BEROTEC	DELTA	FRAUNHOFER IOSB
ACCENT SYSTEMS	BICS	DESOMA	FUZHOU INTERNET OF THINGS OPEN LAB
ACROMOVE	BISMART	DEVICE AUTHORITY	GEEKSME
ACTILITY	BIOTOPE	DOMATICA - IOT TECHNOLOGY	GEMALTO
ADVANTAGE AUSTRIA	BOSCH REXROTH	DUNAVNET	GEMIT
ADVANTECH	BOSONIT	EASY GLOBAL MARKET	GENERALITAT DE CATALUNYA
ADVEOS MICROELECTRONIC SYSTEMS	BRIGHTSIGHT	EDGEX FOUNDRY	GEPROM CONNECTING INDUSTRIES
AEINNOVA	CANONICAL	EEMB	GIRBAU - SEIDOR
AERTIC	CCI INTELLIGENCE	EFFITRONIX	GLOBAL CERTIFICATION FORUM
AGRIFOOD AT	CENTAUR ANALYTICS	EKKONO SOLUTIONS	GOOGLE CLOUD
AINE IOT	CHINA UNICOM	ELA INNOVATION	GOURBAN
AIRALAB	CHIPFOX - trackthings.io	ELBIS	GROUP SALTO
AJUNTAMENT DE BARCELONA	CigolFleet	ELECTRONIC SPECIFIER	GSMA
ALFRED SMART SYSTEMS	CLOUDERA	EMNIFY GMBH	GUANGZHOU ANDEA ELECTRONICS TECHNOLOGY
ALIANZA INERCIA	CLOUDPLUGS	ENDIAN TECHNOLOGIES	GUANGZHOU ROBUSTEL
ALTAIR	COGVIS	ENERGY TOOLS CONSULTING	GUH
ALTRAN INNOVACION	COMBIQ	ENOCEAN	GUH - MARANTEC
AMAZON WEB SERVICES	COMODO CA	ENTERPRISE GREECE	HAKOM
AMETIC	COMPAX	ENTRUST DATACARD	HETIA
AMPLIA)))	COSERVIT	ENZYM ADVISING GROUP	HITACHI
APPLIED INFORMATICS SOFTWARE ENGINE	CRATE	EURECAT	HIVEMIND AG
APPLUS+	CREATIO	EUROHELP	HUAWEI
ARDEXA	CROSSER	EUROPEAN CIRCUITS	i2CAT Foundation
ARROW	CRYPTO QUANTIQUE	EUROPEAN SENSOR SYSTEMS	IFM ELECTRONIC
ASAVIE	CTRL4 ENVIRO	EUROTECH	iKeyBnB
ATLANTIS IT	CTTC	FARNELL ELEMENT14	im3 ingenieros
AUSTRIA CARD	DASSAULT SYSTEMES	FFLY4U	IMAGIMOB





87,2 %

OF OUR SPONSORS
AND EXHIBITORS STATED
THAT THEY WOULD
LIKELY RECOMMEND
THE EVENT

94,3 %

OF OUR SPONSORS
AND EXHIBITORS
CONFIRMED THAT
THEY FOUND THE
EXPECTED VISITOR
PROFILE AT THE EVENT

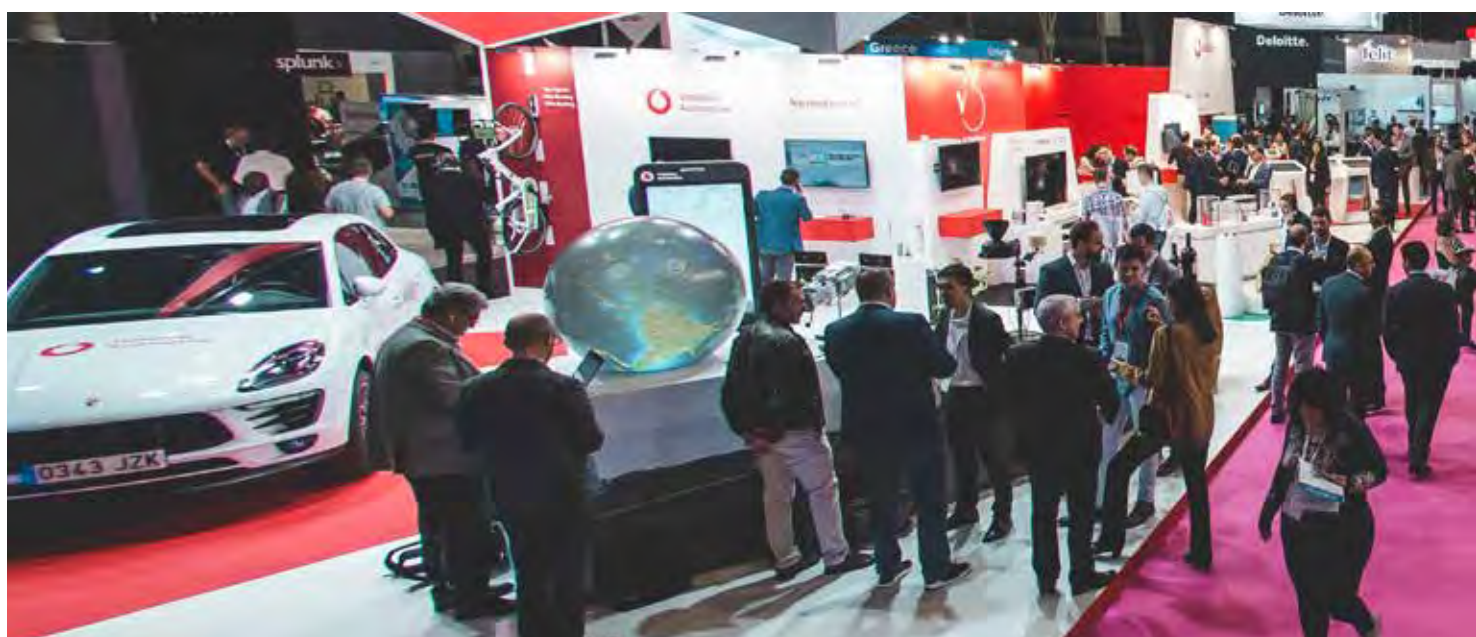
OUR SPONSORS AND
EXHIBITORS RATED

4,1 (UP TO 5)

THE INTERNATIONALITY
OF THE CONTACTS MADE
DURING THE EVENT



IN2	LIBELIUM - GOVERNMENT OF ALASKA	NORPOO	SHENZHEN E-CARD ONE TECHNOLOGY
INDUSTRIAL DATA SPACE	LINARO	NXP SEMICONDUCTORS	CO., LTD.
INDUSTRIAL INTERNET CONSORTIUM	LINEMETRICS	ODIN SOLUTIONS	SHENZHEN MINEW TECHNOLOGIES
Industrial Shields	LINK TECHNOLOGIES	OMNI-ID	CO. LTD.
INEO SENSE	LNCONSULT	ORANGE	SIERRA WIRELESS
INNOVATION LAB ECO	LUMENRADIO	OSISOFT	SIGFOX
INTEGRAL INNOVATION EXPERTS	LYNX SOFTWARE TECHNOLOGIES	PATLITE	SIGMA INDUSTRIAL PRECISION
INTEL	MAESTRO WIRELESS	PickData	SIMON
INTEL - HITACHI - INFOSIM	MEAZON	POLE SCS	SISTEMES ELECTRÒNICS PROGRÉS
INTEL - ORION	MESbook	POP'n link	SlashMobility
IOTIP (INFINITUM PLATFORM)	MI-CLUSTER	PRISMA	SLB OPTICAL SYSTEMS
IOT INSPECTOR	MICROSOFT	PTC	SMART CITY EXPO
IOTECH SYSTEMS LIMITED	MICROTRONICS ENGINEERING	PTC - HIROTEC	SmartDataSystem
IOTIZE	MINALOGIC	QENV	SNIPS
IOTSSENS	MOCANA	RBI	SOFTSERVE
IQRF ALLIANCE	MOCCA TECHNOLOGY	REDIS LABS	SOFTWARE AG
IQUADRAT INFORMATICA	MOMENTA PARTNERS	RELAYR	SONY
IRIDA LABS	MOUSER ELECTRONICS	RICHARDSON RFPD	SPANISH PAVILION
IThinkUPC	MOXA	RIGADO	SPARXSYSTEMS
IThinkUPC - CELSA GROUP	MTEK INDUSTRY	ROMANIAN PAVILION	SPLUNK
JCM TECHNOLOGIES	MULTEFIRE ALLIANCE	RSA	SPRINGWORKS
JIG	MULTOS	RTI	SUBMER COMPUTING IMMERSION
JPU - MONOGOTO	MYDATAMODELS	RUBICON LABS	COOLING
JUNIPER NETWORKS	NEARBY SENSORS	SAFT	SUSE
JYSE	NEKTIU	SAS INSTITUTE	SWEDISH IOT
KAPSCH CARRIERCOM AG	NEOUSYS	S-Connect & SPHINX Group	TAI SMART FACTORY
KASPERSKY LAB	NETAPP	SEED TECHNOLOGY	TELEFONICA
KERLINK	NETFOUNDRY	SENSE ONE	TELIT
KLEMSAN	NETIN	SENSEFIELDS	TEST MOTORS
KUNAK	NEURITE	SENSING & CONTROL SYSTEMS	THALES
KX	NEUROPUBLIC	SEQUANTA	THINGS
LEITAT	NEXUS INTEGRA	SHENYANG SHINING FORTUNE	THINGSO2
LIBELIUM	NORDIC AUTOMATION SYSTEMS	CONTAINER SEAL	Thingstream



THINGTIA SOLUTIONS	BLOCKCHAIN SOLUTIONS WORLD	NEW ALCHEMY SECURITY TOKEN
TIKAWAY		OFFERING PLATFORM
TOSIBOX OY	AERUM	NEWS BTC
TRACKTIO	AION	OPENLEDGER APS
TREON	RAAY.TECH · BLOCKCHAIN	POWERSHARE
TRUSTED COMPUTING GROUP	EDUCATION & CONSULTANCY	RADIX DLT
UPC Technology Center - CIT UPC	BLOCKCHAIN ECOSYSTEM NETWORK	RSK
UPTAKE	/ BECON	SEDO.COM
VANTIQ	BIIDOSUND	SETTLED
VIGIE SOLUTIONS	BLOCKCHAIN INSTITUTE &	SILIQUA
VIRTUAL OPEN SYSTEMS	TECHNOLOGY - BIT	SKYLEDGER
VODAFONE	CPROP	SMARTLANDS
VODAFONE - EMERGENCY ONE	CRYPTOFRANCHISE	SOLUCIONS BLOCKCHAIN
VOLUM STUDIO	CRYPTOBIOSECURE	STEM CELL INNOVATIONS
WAPICE	DOUBLE CHAIN	TRUSTEDCARS
WERT-WERK	EURECAT	TRUSTEDIN TRADING
WESMARTPARK	FUTUROCOIN	VERGE
WIBU-SYSTEMS	FUTURYNG INC.	VIDSIGNER
WIPRO DIGITAL	GENERALITAT DE CATALUNYA	VINCI AGENCY
WIPRO DIGITAL	GIBRALTAR BLOCKCHAIN EXCHANGE	WACHSMAN
WISEKEY	GRAVITAS / CROWDBANK	WANCHAIN
WIZE ALLIANCE	HOSHO	HEALTHBANK
WOCRY TECHNOLOGIES	ICOBX	WEBUY
WSI	JUPITER BUSINESS AVIATION	WINMINER
XTERCONNECT	LENDLEDGER	YANU
YODIWO	LYNKED.WORLD	YOUR OWN COIN
ZEDEDA	MAEKIT	ZILLIQA
ZOLERTIA	MANLI TECHNOLOGY GROUP LIMITED	
ZYFRA	NAKIMA	
ZYFRA -CHELPIPE GROUP	NEM FOUNDATION	
	NEW ALCHEMY	



SPONSORS

The success of IOT Solutions World Congress 2018 would not have been possible without the very valuable contribution of our Diamond and Silver sponsors. Year after year, top companies support our event as the global reference for IoT players.

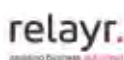
Our sponsorship packs offered companies exclusive opportunities to generate business leads and guaranteed maximum visibility for the brand before, during and after the event.

Special thank you to all the sponsors who partnered with us and who made IOT Solutions World Congress 2018 become the greatest event in Industrial IoT.

2018 DIAMOND SPONSORS



2018 SILVER SPONSORS



SPONSORS
STATEMENTS

**RON ZAHAVI**

Chief Strategist for IoT
Standards and Consortia,
Microsoft Azure IoT



"IoT has matured from connecting devices and proofs of concept to large-scale solutions producing real business value - and IOTSWC has grown and matured with it. The extensive coverage of industries, rich program content, combination of vendors, solution providers and customers, and focus on real case studies have made IOTSWC one of the premier IoT events in the world. ”

**LEILA DILLON**

VP Marketing & North
American Distribution
Bigbelly, Inc



"The 2018 IOT Solutions World Congress was a tremendous success. As a Program Committee member, and a Co-Chair of the Buildings and Infrastructure track, I was delighted to see the quality of the content and the solutions at the Congress this year. The IoT ecosystem is represented by the top technology companies in the world, and this event has become the mecca for these companies to gather and showcase their connected platforms in play. It has been transformative to see this event evolve over the last four years. Technologies that were once presented as concepts, have now become real world solutions - with meaningful data and analytics. I am already looking forward to IOTSWC 2019. ”

**ERIC HARPER**

Senior Software
Architect
at ABB



"Proud to be a part of the IOT Solutions World Congress again this year as a Program Committee member and Track Chair. The organization of the event was excellent, turning the empty hall into a vibrant ecosystem where thought leaders shared ideas and facilitated discussions with industry champions and eager attendees. Looking forward to embracing IoT next year with more stories of successful applications and value creation! ”

**HELENA LISACHUCK**

IoT Global Lead
at Deloitte



"We are proud to sponsor IOTSWC for the fourth consecutive year and being part of the Program Committee and Advisory Board. It has been great to see this event mature and grow, both in terms of numbers and quality. We strongly support the mission of promoting industrial IoT and demonstrating the value this technology is bringing to our clients and industries. Look forward to IOTSWC 2019! ”

INDUSTRY PARTNERS

The IOT Solutions World Congress Industry Partner program presents an incredible opportunity for leading companies to become the maximum referent of their industry by representing one of our congress tracks.

This program was launched for the first time in 2018 offering unique speaking, networking and branding opportunities to participants.

Thanks to the 2018 Exclusive Industry Partners!

EXCLUSIVE INDUSTRY PARTNERS

Manufacturing



Buildings & Infrastructure



Enabling IoT



sign
strategy,
ccess and
thetic

simon

Plug & Drive

EV Charging Station

by Simon



CONGRESS HIGHLIGHTS

The congress program, which featured over 400 speakers, proved extremely popular among the attendees. The more than 200 sessions held put an emphasis on presenting practical examples and experiences in the field of IoT applications in areas such as manufacturing; energy and utilities; connected transport; buildings and infrastructure; healthcare, open industry and enabling IoT.



4,600

CONGRESS
VISITORS



200

CONGRESS
SESSIONS



400
SPEAKERS



7
CONGRESS
TRACKS



TERRY MCELRATH

Program Director,
Industrial Internet Consortium



"The 2018 event demonstrated the evolution that has taken place in Industry IoT showcasing not only IoT but the critical enabling technologies developing and being applied to provide positive business outcomes to industries today. The conference sessions presented individual use cases and unique outcomes detailing how business today are taking full advantage of these technologies."



GEETHA GOPALAKRISHNAN

GM, Global IoT Delivery,
Wipro Limited



"Very good event where you can get glimpse of how future is going to evolve... felt good to participate as speaker at the event... looking forward to next and lot more actions."



EDY LIONGOSARI

Global Managing Director
Technology Labs, Accenture



"The AI & Cognitive Systems Forum was a great success - well beyond my initial expectation. We had standing room only for majority of the sessions which ran until 7pm on the first two days of the Congress. Clearly there was a strong appetite for Industrial AI among the audience. I am already looking toward to next year's Congress."



SHYAM NATH

Director IoT & Cloud,
Oracle



"I think of IoTWC as one of the largest global techno-functional Industrial IoT events. By attending and participating in IoTWC, every time I get to interact with the professionals involved in various aspects of IoT, all the way from sensors to solutions to venture funding aspects. It amazes me to see the variety of the programs from pre-workshops, to sessions, panels, testbeds including one with a real fire truck as well as the activity in all the booths."

CONGRESS TRACKS

TOP SESSIONS



GENERAL SESSIONS

IOT AND 5G GROWING TOGETHER WITH NEW OPPORTUNITIES FOR THE INDUSTRIES

VERNON TURNER
Executive Analyst
Ecosystem

TRYGVE HARVEI
Digital Technology Lead, Oil Gas & Commercial
ABB

PHIL SKIPPER
Head of IoT Business Development
Vodafone

ANDREAS KORNBICHLER
Head of Research - IoT and Wireless Networks - Corporate Technology
Siemens

SMART INFRASTRUCTURE MULTI-PURPOSED FOR TODAY AND TOMORROW

BERT VAN HOOFF
Partner, Group Program Manager
Azure IoT
Microsoft

BEVERLY RIDER
SVP & Chief Commercial Officer
Hitachi

OLIVER DUROYON
Public Sector Segment, Practice Lead
Nokia



**CLOSING THE LOOP: USING
DIGITAL THREAD/DIGITAL
TWIN TO CONNECT THE
FACTORY AND THE FIELD**

BRAD SURAK
Chief Product and Strategy
Officer
Hitachi Vantara

MAXIMILIAN SCHROECK
Partner, Digital Industrial
Transformation
Deloitte Consulting LLP

MARK GALLANT
Senior Director IoT Solutions
PTC

HANSPETER MEINDL
Global Head of Smart
Manufacturing
Wipro

**IOT AT THE EDGE:
INTELLIGENTLY BRIDGING
ON-PREM TO CLOUD WITH
IOT EDGE**

INDRANIL CHAKRABORTY
Product Manager IoT
Google, Inc

ARUN ANANTHAMPALAYAM
Product Marketing Manager
Google Cloud

**INDUSTRIAL IOT PLATFORM,
SHAPING THE EMERGING
POWER OF INDUSTRIAL
INTELLIGENCE**

FENG GUO
CTO of Huawei Enterprise IoT
Huawei Technologies Co., Ltd.

**AI'S ACCELERATION OF IOT:
PROFUNDLY CHANGING OUR
WORLD**

JONATHAN BALLON
VP, Internet of Things
Intel Corporation

**NAVIGATING PAST THE
IOT ROADBLOCKS - AVOID
BEING STUCK IN THE
SLOW LANE TO DIGITAL
TRANSFORMATION**

ALON SEGAL
SVP Software and services
Telit



TOP SESSIONS



CONNECTED TRANSPORT

FIRESIDE CHAT: DATA AND DIGITIZATION DRIVING MOBILITY EXPERIENCE IN CONNECTED TRANSPORTATION

JÖRN GÖRES
Manager Connected Cars
Daimler, AG

FABIAN SIMMER
Digital Officer
SEAT

HOW GLOBAL TELEMATICS LEADER ANALYZES 186 BILLION MILES OF IOT DATA TO PREDICT AND MODEL DRIVER RISK

DAVE SHUMAN
Industry Leader: IoT,
Manufacturing, & Mobility
Cloudera

MARCO FORNERIS
Chief Technology Officer
Octo Telematics



MANUFACTURING

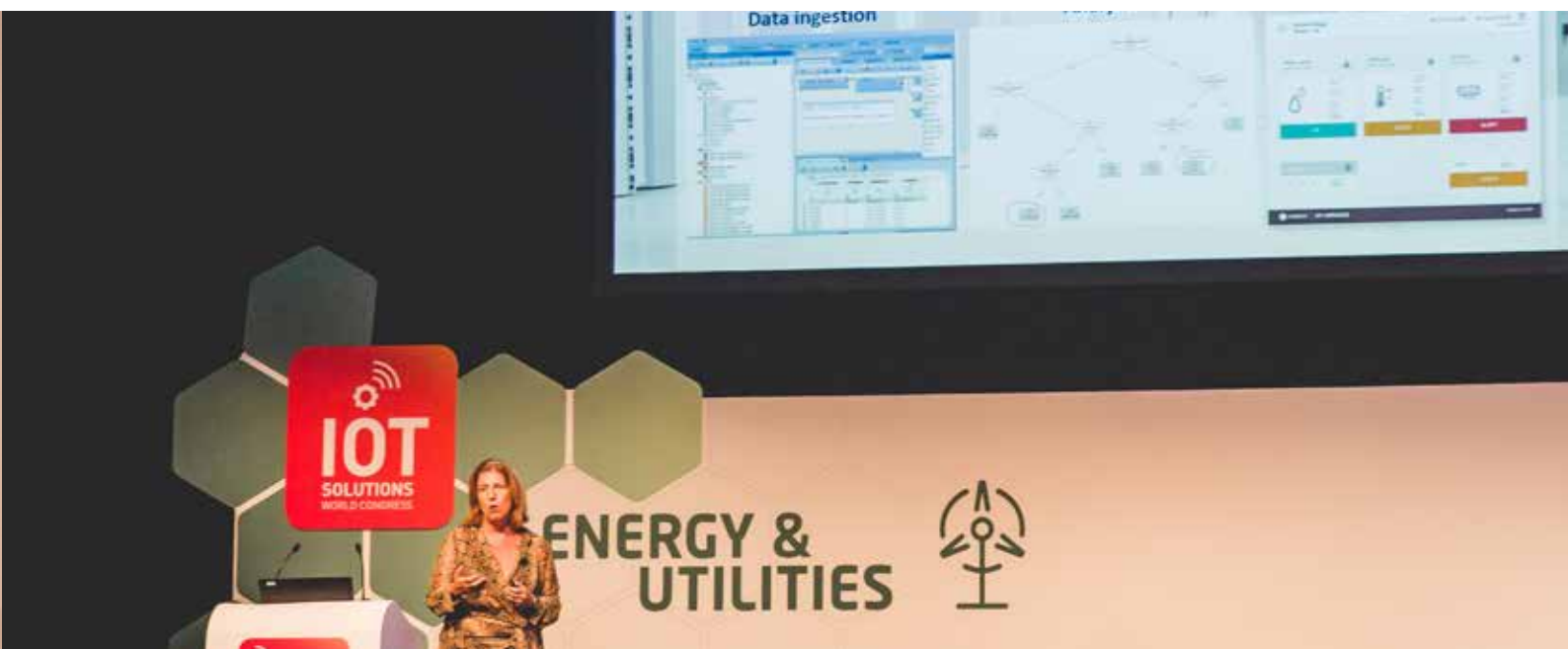
SMART MATERIAL FLOW MANAGEMENT

RENÉ WERMKE
System Application Manager
Omni-ID

ALEXANDER BOTSKOR
Program Manager Innovation
& Digitalization Plant 0
BMW

ROBOTS, AUTOMATION, AI, IOT, AND HUMANS. A MANUFACTURING JOURNEY TO BATCH SIZE ONE

HAJIME SUGIYAMA
IIoT Evangelist, Senior Mgr, Factory
Automation Systems Group Overseas
Strategic Planning
Mitsubishi Electric Corporation



HEALTHCARE

SHAPING THE FUTURE OF PATIENT - CLINIC INTERACTION

GLORIA ZAOINZ
Emergencing Tech Guru
ILN

EHEALTH MEETS DATA TO DRIVE PERSONALIZED CARE

HYLECO NAUTA
Director e-Health Innovation
University Medical Centre Utrecht, The Netherlands

JOHN DENNING
Director
Iluvatar | CoreX

KIM NORMAN
MD, Professor
University California San Francisco



ENERGY & UTILITIES

WHY EDGE FIRST IN OIL & GAS?

HAVARD DEVOLD
Group Vice President
ABB

DAVID KING
Chief Executive Officer
FogHorn Systems

CLOUDS ALL THE WAY DOWN

SEB CHAKRABORTY
CTO
Centrica Hive Limited | British Gas

TOP SESSIONS



BUILDINGS & INFRASTRUCTURE

INDOOR LOCATION ACCURACY DRIVES PRODUCTIVITY IN SMART OFFICES

THOMAS HASSELMAN
Chief Marketing Officer
Quuppa Oy

TOMI TEIKKO
Director, Empathic Building
Tieto

SIMPLE AND SECURE CENTRALIZED MANAGEMENT OF LEADING CO-OP'S IOT DEVICES

MICHAEL SZÜCKS
Director, International Sales
Tosibox



OPEN INDUSTRY

ALOHA, IOT! ASSET TRACKING ARRIVES IN THE PACIFIC

CHRISTOPHER BAILEY
Director, Innovation & Architecture
Matson

THE (R)EVOLUTION OF THE INDUSTRIAL IOT IN PERNOD RICARD: FROM THE CONNECTED INDUSTRY TO THE SMART INDUSTRY

GABRIEL GARCIA RUBIO
IoT Consultant
Integra Estrategia y Tecnología
MIGUEL ÁNGEL FERNÁNDEZ MARTÍN
Digital IT Solutions Manager
Pernod Ricard España



ENABLING IOT

INTELLIGENT INTERNET OF THINGS - THE GOOGLE CLOUD VISION FOR IOT

JENNIFER BENNETT
Technical Director, Office of the CTO
Google Cloud

MARKUS RINK
E.ON SE

JOINTLY BUILD A FLOURISHING ECOSYSTEM AND ACHIEVE LARGE-SCALE COMMERCIALIZATION OF IOT

WANGCHENG JIANG
President of IoT Solution
Huawei Technologies Co., Ltd.



TOP SPEAKERS



CONNECTED TRANSPORT



MARK KRAELING
Product Architect
GE Transportation



DR. KLAUS SCHAAF
Digitalisation / Distributed
Ledger Evangelist
Volkswagen AG



MANUFACTURING



MARK COTTELEER
Research Director
Deloitte



TERRY STRONG
Region Director
Hobart Service



HEALTHCARE



GLORIA ZAIONZ
Emerging Tech Guru
ILN



PATRICE SLUPOWSKI
SVP Digital Innovation
Orange



ENERGY & UTILITIES



SEB CHAKRABORTY
CTO
**Centrica Hive Limited/
British Gas**



GLORIA LOZANO
Business Transformation
Manager
Innovation Zurich Insurance



BUILDINGS & INFRASTRUCTURE



BEVERLY RIDER
SVP & Chief Commercial
Officer
Hitachi



MICHAEL NILLES
CDO
Schindler Group



OPEN INDUSTRY



**CHRISTOPHER
BAILEY**
Director, Innovation
& Architecture
Matson



CARRIE MACGILLIVRAY
Group Vice President,
Internet of Things & Mobility
IDC



ENABLING IOT



JACQUES DUYSSENS
ANSYS Systems & Digital Twins
Business Development Director
for EMEA
ANSYS



JENNIFER BENNETT
Technical Director, Office of the
CTO
Google Cloud



AI & COGNITIVE SYSTEMS FORUM



**JONATHAN
BALLON**
VP, Internet of Things
Intel Corporation



GUL EGE
Senior Director, Advanced
Analytics R&D
SAS



JORN GORES
Manager Connected Cars
Daimler



FABIAN SIMMER
Digital Officer
SEAT



DAVID DOGGETT
Senior Director System
Architecture & Cybersecurity
Schneider Electric



IRENE PAWLOY
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Digitalisation
Borealis Group



MICHAEL GODOY
Telemedicine & Scalable
Therapeutics Directo
UCSF



RODNEY HOLMES
Head of Customer Experience
NetFoundry



EDWARD DUMAS
Lead Analyst
Nation Grid



TREVOR CURWIN
VP, Energy Markets
Greensparc



MARK TAIT
Group Executive & Head of
Commercial Development
Investa



**SRINIVAS
KHANDAVILLI**
IOT Program Director
Intel Corporate Services



PRESTON HOLMES
Head of IoT Solutions
Google Cloud



ALFRED BATET
Corporate Responsible IoT Area
Simon



PRITH BANERJEE
Chief Technology Officer
ANSYS, Inc



**SERGEY
KRAVCHENKO**
Senior Business Development
Manager
Kaspersky Lab



THIERRY MATUSIAK
Security Architect
IBM



TILAK KASTURI
Founder & CEO
Predii



THE TESTBEDS AREA

One of the big differentiating elements of the event is our unique Testbeds Area strategically placed in our exhibition floor. Testbeds are experimentation platforms deployed and tested in an environment that resembles real world conditions.

Ten innovative projects developed by leading companies were showcased in a dedicated Testbed Area of over 1,000m². Once again, the IOT Solutions World Congress visitors were able to watch and experience industrial IoT in action.



Connected Worker Safety, Productivity And Operations

MANUFACTURING ENERGY & UTILITIES

Other Sectors: Emergency Services, Oil & Gas, Construction, Mining, Facilities

Client: Undisclosed

Developer:



Data-Driven Steel 4.0: IiOT Deployment For Intelligent Monitoring Of Meltshop & Rolling Mill Process

MANUFACTURING AI ENERGY & UTILITIES

Client:



Developer:

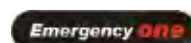


Emergency One And Vodafone IOT Connect Fire Engines For Improved Safety And Efficiency

OPEN INDUSTRY

Other Sectors: Emergency Services

Client:



Developer:



Protecting And Conserving The Beluga Whale Habitat In Alaska With Libelium's Flexible Sensor Platform And Aridea

BUILDINGS & INFRASTRUCTURE

Other Sectors: Water, Facilities

Client:



Developer:



Large-Scale Low-Cost 1 Meter Accurate Indoor Positioning System

MANUFACTURING AI

Other Sectors: Logistics, Supply Chain, Emergency Services, Retail, Hospitality, Facilities

Client:



Developer:



Manufacturing Robot Demonstrator - An Industrial IOT Technology-Based Solution

MANUFACTURING

Other Sectors: Emergency Services, Oil & Gas, Construction, Mining, Facilities

Client:



Developer:





10
TESTBEDS
+ 1000 m²



Quant-U: Data-Driven Customized Footwear Experience

● OPEN INDUSTRY

Other Sectors: Retail

Client:



Developer:



Secure Device Provisioning - Intel And Arm Devices

● CONNECTED TRANSPORT

Other Sectors: Logistics, Supply Chain, Emergency Services, Facilities

Client:



Developer:



Smart Door Drives - Access To Anything And Anyone

● CONNECTED TRANSPORT

Other Sectors: Logistics, Supply Chain, Emergency Services, Facilities

Client:



Developer:



Digital Advisor For Pipe-Rolling Production

● ARTIFICIAL INTELLIGENCE

Client:



Developer:



IOT SOLUTIONS AWARDS GALA

An exclusive moment for networking that recognized the most innovative industrial internet projects of the year.

The IOT Solutions Awards Gala was held on October 17th in the Italian Pavilion at Fira de Barcelona Montjuïc venue, and brought together the main actors in the international industrial internet field. A dinner with more than 500 industry leaders that celebrated the third edition of the IOT Solutions Awards.

2018 IOT SOLUTIONS AWARDS GALA WINNERS



BUSINESS TRANSFORMATION AWARD

**HUAWEI OCEANCONNECT
IOV PLATFORM BOOSTS
GROUPE PSA AS AN
AUTOMOTIVE LEADER FOR
MOBILITY SERVICES**

Developer: **Huawei**
CLIENT: **PSA**



INDUSTRY AWARD

**NON-INTRUSIVE INDUSTRIAL
MONITORING IN NUCLEAR
PLANTS BASED ON SMART
CAMERAS / IOT DEVICE
MANAGEMENT**

Developer: **Ioterop**
CLIENT: **EDF**



TESTBED AWARD

**SECURE DEVICE
PROVISIONING- INTEL
AND ARM DEVICES**

Developer: **Intel, ARM**
CLIENT: **Pellion
Hitachi, Infosim**



INNOVATIVE TECHNOLOGY AWARD

SENSING AS A SERVICE

Developer: **Nokia**
CLIENT: **Cellcom Israel**





We would like to thank all the IOT Solutions Awards 2018 finalists: Serimag, Tellmeplus Predictive Objects, Libelium, WiTraC, Ecco, Nymea and Neuron Soundware.

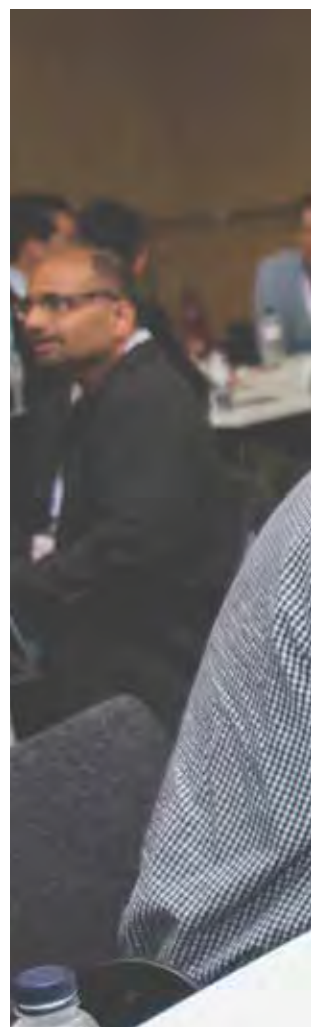
DEEP DIVING TECHNOLOGY WORKSHOPS

For the first time, IOT Solutions World Congress hosted the Deep Diving Technology Workshops.

The aim of this initiative was to bring participants the necessary tools and insights to optimize the business transformation that new technologies entail for industries. Three workshops were organized giving attendees an unparalleled opportunity to engage firsthand high value content.

The sessions addressed the topics of how to build Digital Twin or leverage AI to drive digital transformation and how to enable IoT Startups.

On completion of any of the workshops, participants received an official certificate from the IOT Solutions World Congress and the Industrial Internet Consortium.





WOMEN LEADERSHIP IN IOT

The first edition of this empowering activity reunited the most inspiring women in the technology world representing established corporations and startups.

Speakers shared their journey, valuable lessons learned and addressed the topic of why it is crucial to attract and support women leadership in this space. Following the panel, a cocktail was provided giving attendees the opportunity to connect with the panelists and other women in various aspects and careers in Industrial IOT.



JENNIFER BENNETT
Technical Director, Office
of the CTO



LEILA DILLON
VP, Global Marketing &
NA Distribution



HELENA LISACHUK
IoT Global Lead



BEVERLY RIDER
SVP & Chief Commercial
Officer



EVA SCHÖNLEITNER
Group Vice President
Digital Partnerships



ADRIANA ESTEVEZ
Executive Director, Digital
Transformation & Innovation



RIMA ALGHANIM

Software Engineer at Mobily



“Women leadership in IOT has been one of my favourite talks, real talk and advice not only about women but about people. Don’t talk “Fluff” and dont pretend that you know what you don’t know. Thanks to all panelists for sharing your knowledge and personal life lessons.”



SIDE EVENTS

From 16-18 October 2018, more than 20 side events related to IoT took place in the context of the IOT Solutions World Congress. These initiatives organized by our sponsors, ambassadors and other partners helped the visitors make the most of their visit to the event.



MEETING "BOARD OF IT DIRECTORS"

LOCATION | ROOM 1.4 (CC1)

DATE & TIME | Wednesday, October 17,
09:00am - 13:00pm

ORGANIZER: 

FORUM - OPPORTUNITIES FOR COOPERATION WITH CHINESE IOT INDUSTRY

LOCATION | ROOM 1.4 (CC1)

DATE & TIME | Wednesday, October 17,
15:00pm - 19:00pm

ORGANIZER: 

TRANSPRIME SPANISH SHIPPERS' COUNCIL - LEARN PROJECT: CO2 LOGISTICS EMISSIONS CONTROL & REDUCTION

LOCATION | ROOM 1.2

DATE & TIME | Thursday, October 18,
11:00am - 12:30pm

ORGANIZER: 

HACKATOWN: THE IOT INTEROPERABILITY HACKATHON

LOCATION | ROOM 5.2 - CC5

DATE & TIME | Wednesday, October 17,
09:30h - 19:00h & Thursday, October 18,
09:30h - 17:00h

ORGANIZER:  

DRONES INFRASTRUCTURE DEVELOPMENT AND APPLICATIONS EXPLOITATION WITH SPACE-ENABLED TECHNOLOGIES

LOCATION | ROOM 1 - Press Area

DATE & TIME | Wednesday, October 17,
12:15pm - 13:30pm

ORGANIZER: 

DIGITAL EUROPE - NATIONAL TRADE ASSOCIATION CEO'S SUMMIT

LOCATION | ROOM 1.4 (CC1)

DATE & TIME | Wednesday, October 17,
09:00am - 13:00pm

ORGANIZER:  

ENERGY EFFICIENCY AND SUSTAINABILITY IN INDUSTRY 4.0

LOCATION | ROOM 5 (CC5)

DATE & TIME | Wednesday, October 17,
8:45am - 15:00pm

ORGANIZER: 

MEET TOP 10 FRENCH IOT STARTUPS

LOCATION | ROOM 1.3 - CC1

DATE & TIME | Tuesday, October 16, 9:00am
- 14:00pm

ORGANIZER: 

SOLUCIONS IOT PEL CONTROL MEDI AMBIENTAL I ECONOMIA VERDA I CIRCULAR

LOCATION | ROOM 1.2

DATE & TIME | Tuesday, October 16, 9:00am
- 11:30am

ORGANIZER: 

HOW TO IMPLEMENT SUCCESSFUL IOT SOLUTIONS

LOCATION | ROOM 1.3 - CC1

DATE & TIME | Thursday, October 18,
11:15am - 14:00pm

ORGANIZER: 

CHALLENGES AND OPPORTUNITIES OF ENERGY

LOCATION | ROOM 1.4 (CC1)

DATE & TIME | Wednesday, October 17,
09:00am - 13:00pm

ORGANIZER: 

HACKATHON: CREATE A LPWA IOT PROTOTYPE USING THE NEW WIZE TECHNOLOGY

LOCATION | ROOM 5.3 (CC5)

DATE & TIME | Wednesday, October 17,
9:00am - 18:00pm

ORGANIZER: 

IOT & SMART GRIDS IN OUTDOOR LIGHTING

LOCATION | ROOM 1.3 - CC1

DATE & TIME | Thursday, October 18,
09:00am - 14:00pm

ORGANIZER:  

TRANSFORMACIÓN DIGITAL EN LA INDUSTRIA DEL BIEN DE EQUIPO

LOCATION | Auditorium Press Area

DATE & TIME | Wednesday, October 17,
15:00-18:00h

ORGANIZER: 

OPPORTUNITIES IN TOKYO FOR IOT STARTUPS AND FINTECH

LOCATION | ROOM 1.3 - CC1

DATE & TIME | Wednesday, October 17,
10:00-12:00h

ORGANIZER: 

NETWORKING OPPORTUNITIES

The IOT Solutions World Congress 2018 offered its attendees many deal-making opportunities through different networking activities. Different initiatives conceived to optimize the time of our stakeholders and help them get the most out of their participation in the event.

BROKERAGE EVENT

The third edition of the Brokerage Event was organized by ACCIÓ with the support of the Enterprise Europe Network. This matchmaking activity brought together organizations and institutions from +300 companies and 679 meetings were held at the designated meeting area.

ORGANIZERS



**679
MEETINGS**

WERE HELD DURING THE
BROKERAGE EVENT

**+300
PARTICIPANTS**

TOOK PART IN THIS
NETWORKING ACTIVITY





BLOCKCHAIN SOLUTIONS WORLD

The IOT Solutions World Congress included a co-located event on blockchain as well as seminars on crypto economics and investment opportunities in businesses that are already using this system.

Pioneers in real estate, financial services, energy, healthcare, entertainment, government and other sectors presented how they embrace new technologies in an effort to create further efficiencies and re-define revenue models.

The Blockchain Solutions World, complemented by the ICO WORLD 2018 & Crypto Economy, had a very practical approach and included a score of real-life examples.



CRYPTO ECONOMY
WORLD 2018



BLOCKCHAIN
SOLUTIONS
WORLD FIGURES



3.000 m²



80

EXHIBITORS,
SPONSORS
& PARTNERS



40

SPEAKERS





AI & COGNITIVE SYSTEMS FORUM

The main innovation this year, the AI & Cognitive Systems Forum, focused on the benefits that artificial intelligence brings to IIoT infrastructure for analysing and processing data; simplifying decision-making; identifying, understanding and predicting patterns; automating and personalising processes; as well as achieving greater efficiency and security in connections between different devices and systems.



40
SPEAKERS





ADVERTISING & PROMOTION

Attracting the right audience to give sponsors and exhibitors additional market exposure and added value.

WEBSITE



841,765
WEB VISITS

DURING THE MONTH
OF THE EVENT



VISITORS FROM

221
COUNTRIES

DIGITAL ADVERTISING



+74M
IMPRESSIONS

SOCIAL MEDIA

+6K FOLLOWERS

+100M IMPRESSIONS

VIDEO CONTENT

+37K VIEWS

(VIDEO CONTENT DURING
THE #IOTSWC18)

#IOTSWC18 COVERAGE

The hashtag **#IOTSWC18** was a trending topic in Spain during the days of the event

+600K

REACH DURING THE 3 DAYS

+1,000

NEW FOLLOWERS GAIN
DURING THE 3 DAYS



**+370M
MEDIA
IMPACTS**



**+3M €
COVERAGE
ECONOMIC
VALUE**



**+74%
MEDIA AUDIENCE
COMPARED TO 2017**



**+2,555
PUBLISHED
ARTICLES
RELATED TO THE EVENT**

14%
NORTH
AMERICA

5%
SOUTH
AMERICA

2%
ASIA



INTERNATIONAL COVERAGE

MEDIA

The IOT Solutions World Congress 2018 achieved significant coverage in the press and online media, amongst other media outlets.



+50 MEDIA PARTNERS

Media Partners



Global Media Partners



Exclusive International Media Partner



MEDIA TESTIMONIALS



RYAN CHACON

Editor-in-Chief IoT for All



"IOTSWC was one of the best IoT events we have had the pleasure of attending. The focus on solutions is perfectly inline with what this industry needs. It creates the ideal environment for vendors, customers and partners to come together and do business. The experience at the event was second to none, it was easy to navigate, did not feel too small or overwhelming. We will adamantly recommend IOTSWC as a top IoT event that is a must for any true IoT player."



JUAN DIEGO

Editor-in-Chief
Wwwhat'snew



"Finding the best IoT projects around the world in one place is a truly positive experience for those of us who are working in the technology sector. Large companies and small startups together have shown how the "Future" is more "Present" and have helped us to understand what the needs of the current Industry are. "



JEFF KERNS

Technology Editor,
Informa



"IoTswc is a great show. The event provides many companies varying in size so you can really see common trends in the IoT space. It not only shows visitors technology and what it can do, but how to use it to solve industrial problems. I love this show and hope be there next year. "



ROB SPIEGEL

Senior Editor, DesignNews



"This conference stood out for its focus on use cases. I attend many industrial technology conferences, but few of them focus so extensively on how the technology is getting used and how it is benefiting users. The testbeds area is a good example of this. Another positive feature of the conference was its singular focus on industrial IoT. Since the conference had such a specific topic, presenters and exhibitors were able to go to some depth in revealing the uses of IoT technology. "



CATE LAWRENCE

Freelance tech journalist,
DZone



"It was a really well organized event. The calibre of the speakers and content was high. I very much appreciated having access to the press room and staff resources. "

TOWARDS ZERO IMPACT

Towards Zero Impact is an initiative, powered by the IOT Solutions World Congress for the first time in 2018, to reduce waste, save resources and boost the event's sustainability. We are fully committed to reducing the environmental impact created by the event, in terms of mobility, energy, climate, products and services, catering, waste, water and communication.



WHAT DO WE DO TO MAXIMISE SUSTAINABILITY?

Contributions made by the IOT Solutions World Congress to the "Towards Zero Impact" initiative:



**ENSURING
THE CARBON
NEUTRALITY**



**LIMITING THE
USE OF ENERGY**



**RECYCLING
WASTE**



**REDUCING THE
USE OF PAPER**



**PROMOTING
LOW CARBON
MOBILITY**

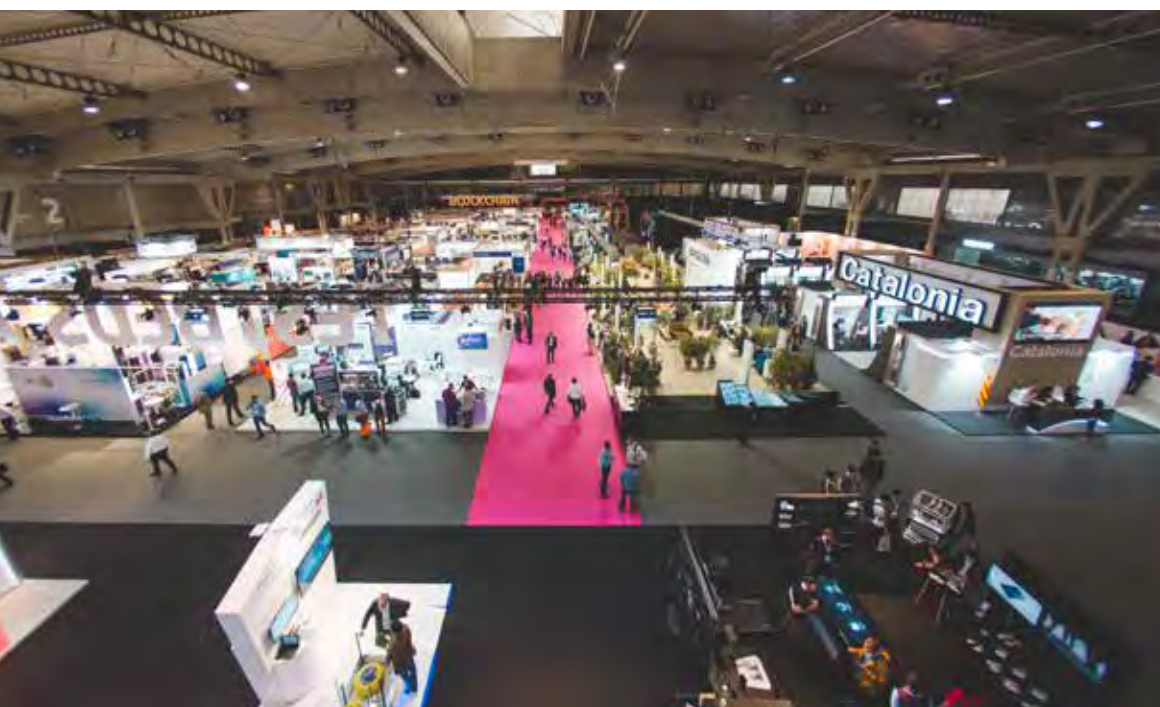


BARCELONA INDUSTRY WEEK

Fira de Barcelona became, from 16th to 18th October 2018, one of the largest international exhibition platforms for industry, in both the commercial and knowledge areas, with the Barcelona Industry Week.

The IOT Solutions World Congress played an important role in this event that also gathered simultaneously Healthio and In3dustry From Needs to Solutions. The second edition of the Barcelona Industry Week, brought together 550 companies, around 700 top speakers, and more than 25,000 professionals from different countries over three days.

BARCELONAINDUSTRY Week





25,000
PROFESSIONALS



700
SPEAKERS



550
PARTICIPATING
COMPANIES

ORGANIZATION

MANAGEMENT

FIRA TEAM



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INDUSTRIAL INTERNET CONSORTIUM



TERRY MCELRATH
PROGRAM DIRECTOR
mcelrath@iiconsortium.org

2019 EDITION

We would like to thank our partners and sponsors for supporting us and making IOT Solutions World Congress 2018 possible. It is with their backing that we have successfully positioned this event as a global benchmark for the industrial IoT sector.

Many thanks also to the IIC and organizing committees for their cooperation and efforts to attain the levels of excellence that have characterized our show.

STAY TUNED FOR A NEW EXCITING EDITION OF THE LEADING IOT INDUSTRY EVENT!

www.iotsworldcongress.com

The IOTSWC 2019 will take place on 29 - 31 October and will offer a highly international environment, networking opportunities, the latest industrial IoT innovations and much more.

SEE YOU IN 2019!

**SAVE THE DATE
29-31 OCTOBER
2019**



COME JOIN US!

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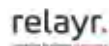


THE WORLD LEADING IOT INDUSTRY EVENT

DIAMOND SPONSORS



SILVER SPONSORS



EXCLUSIVE INDUSTRY PARTNERS

Manufacturing



Buildings & Infrastructure



Enabling IoT



PRODUCER & PARTNERS

